

N14M58 Managing People

View Online



-
1.
Wilson FM. Organizational Behaviour and Work: A Critical Introduction. 4th ed. Oxford University Press; 2014.
 2.
Mullins LJ. Essentials of Organisational Behaviour. 3rd ed. Financial Times Prentice Hall; 2011.
 3.
Malcolm Gladwell, TED talk on the Unheard Story of David and Goliath.
http://www.ted.com/talks/malcolm_gladwell_the_unheard_story_of_david_and_goliath?language=en
 4.
Noon M, Blyton P, Morrell K. The Realities of Work: Experiencing Work and Employment in Contemporary Society. 4th ed. Palgrave Macmillan; 2013.
 5.
Thompson, Paul, McHugh, David. Work Organisations: A Critical Approach. 4th ed. Palgrave Macmillan; 2009.
 6.
Watson TJ. In Search of Management: Culture, Chaos and Control in Managerial Work. Rev.

ed. Thomson Learning; 2001.

7.

Mullins LJ. Essentials of Organisational Behaviour. 3rd ed. Financial Times Prentice Hall; 2011.

8.

Wilson, Fiona M. Organizational Behaviour and Work: A Critical Introduction. 3rd ed. Oxford University Press; 2010.

9.

Jindal-Snape D, Snape JB. Motivation of scientists in a government research institute: Scientists' perceptions and the role of management. *Management Decision*. 2006;44(10):1325-1343. doi:10.1108/00251740610715678

10.

Ambrose, Maureen L. Old Friends, New Faces: Motivation Research in the 1990s. *Journal of Management*. 1999;25(3).
<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=2011866&site=ehost-live>

11.

Buchanan, David A., Huczynski, Andrzej. Organizational Behaviour. 7th ed. Financial Times Prentice Hall; 2010.

12.

Cheung LLW. Let the "other" speak for itself: Understanding Chinese employees from their own perspectives. *Critical Perspectives on International Business*. 2008;4(2/3):277-306. doi:10.1108/17422040810870024

13.

Chiang, Flora F T. The transferability of management practices: Examining cross-national differences in reward preferences. *Human Relations*. 2007;60(9):1293-1330.
<http://search.proquest.com/docview/231528668?accountid=8018>

14.

Das D, Dharwadkar R, Brandes P. The importance of being 'Indian': Identity centrality and work outcomes in an off-shored call center in India. *Human Relations*. 2008;61(11):1499-1530. doi:10.1177/0018726708096636

15.

Harder, Joseph W. Equity Theory Versus Expectancy Theory: The Case of Major League Baseball Free Agents. *Journal of Applied Psychology*. 76(3).
<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=9107220339&site=ehost-live>

16.

Herzberg F. One more Time: How do you Motivate Employees. *Harvard Business Review*. 1968;46(1).

17.

Mitchell, T.R, Mickel, A..E. THE MEANING OF MONEY: AN INDIVIDUAL-DIFFERENCE PERSPECTIVE. *Academy of Management Review*. 1999;24(3).
<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=2202138&site=ehost-live>

18.

Steers, R.M. THE FUTURE OF WORK MOTIVATION THEORY. *Academy of Management Review*. 2004;29(3).
<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=13670978&site=ehost-live>

19.

Townley, B. Performance appraisal and the emergence of management. In: *Critical Management Studies: A Reader*. Vol Oxford management readers. Oxford University Press;

2005.

20.

Wahba, M, House, R.J. Expectancy theory in work and motivation: some logical and methodological issues. *Human relations*. 1974;27(2). doi:10.1177/001872677402700202

21.

Wiley C. What motivates employees according to over 40 years of motivation surveys. *International Journal of Manpower*. 1997;18(3):263-280. doi:10.1108/01437729710169373

22.

Lai Yu Wong, Amy. Making career choice: A study of Chinese managers. *Human Relations*. 2007;60(8):1211-1233. <http://search.proquest.com/docview/231445298?accountid=8018>

23.

Mullins, Laurie J. *Essentials of Organisational Behaviour*. Financial Times Prentice Hall; 2006.

24.

Wilson, Fiona M. *Organizational Behaviour and Work: A Critical Introduction*. 3rd ed. Oxford University Press; 2010.

25.

Belbin RM, MyiLibrary. *Management Teams: Why They Succeed or Fail*. 3rd ed. Butterworth-Heinemann; 2010. <http://www.myilibrary.com?id=254144>

26.

Buchanan, David A., Huczynski, Andrzej. *Organizational Behaviour*. 7th ed. Financial Times

Prentice Hall; 2010.

27.

Barr, S.H., Conlon, E.J. EFFECTS OF DISTRIBUTION OF FEEDBACK IN WORK GROUPS. *Academy of Management Journal*. 1994;37(3).

<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=9412131791&site=ehost-live>

28.

Belbin, R.M. A reply to the Belbin Team-Role Self-Perception Inventory. *Journal of Occupational and Organizational Psychology*. 1993;66.

<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=9312092338&site=ehost-live>

29.

Dunphy D. Teams: Panaceas or Prescriptions for Improved Performance? *Human Relations*. 1996;49(5):677-699. doi:10.1177/001872679604900507

30.

Findlay P, McKinlay A, Marks A, Thompson P. In Search of Perfect People Teamwork and Team Players in the Scottish Spirits Industry. *Human Relations*. 2000;53(12):1549-1574. doi:10.1177/00187267005312002

31.

Furnham, A., Steele, H., Pendleton, D. A response to Dr Belbin's Reply. *Journal of Occupational and Organizational Psychology*. 1993;66(3).

<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=9312092339&site=ehost-live>

32.

Hambrick, D.C. When Groups Consist of Multiple Nationalities: Towards a New Understanding. *Organization Studies*. 1998;19(2).

<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=708170&site=ehost-live>

33.

Kang HR, Yang HD, Rowley C. Factors in team effectiveness: Cognitive and demographic similarities of software development team members. *Human Relations*. 2006;59(12):1681-1710. doi:10.1177/0018726706072891

34.

Levy, P. When good teams go wrong. *Harvard Business Review*. 2001;79(3).

35.

McCrimmon M. Teams without roles: empowering teams for greater creativity. *Journal of Management Development*. 1995;14(6):35-41. doi:10.1108/02621719510086165

36.

Testing Belbin's team role theory of effective groups: *Journal of Management Development*: Vol 18, No 8.
<http://www.emeraldinsight.com/doi/full/10.1108/02621719910371164>

37.

Yang MM hui. *Gifts, Favors, and Banquets: The Art of Social Relationships in China*. Vol Wilder House series in politics, history, and culture. Cornell University Press; 1994.

38.

Wilson FM. *Organizational Behaviour and Work: A Critical Introduction*. 4th ed. Oxford University Press; 2014.

39.

Mullins LJ. *Essentials of Organisational Behaviour*. 3rd ed. Financial Times Prentice Hall; 2011.

40.

Bate P. Strategies for Cultural Change. Butterworth-Heinemann; 1994.

41.

Coutu, D.L. Putting Leaders on the Couch. Harvard Business Review. 2004;82(1).

42.

Grint K. Leadership: A Very Short Introduction. Vol Very short introductions. Oxford University Press; 2010.

43.

Kelly S. Towards a negative ontology of leadership. Human Relations. 2014;67(8):905-922. doi:10.1177/0018726713503177

44.

Kotter, J. What Leaders really do. Harvard Business Review. 2001;79(11).

45.

Prentice, W.C.H. Understanding Leadership. Harvard Business Review. 2004;82(1).

46.

Robbins SP, Judge T, Campbell TT. Organizational Behaviour. Financial Times Prentice Hall; 2010.

47.

Thompson P, McHugh D. Work Organisations: A Critical Approach. 4th ed. Palgrave Macmillan; 2009.

48.

Zaleznik, A. Managers and Leaders : are they different? Harvard Business Review. 2004;82(1).

49.

Italy Talgam, TED talk, Lead Like the Great Conductors.
http://www.ted.com/talks/itay_talgam_lead_like_the_great_conductors?language=en

50.

Rosabeth Moss Kanter, TED talk, Six Keys to Leading Positive Change.
<http://www.youtube.com/watch?v=owU5aTNPJbs>

51.

Barak Obama, Acceptance speech 2008. <http://www.youtube.com/watch?v=3K8GWCi7P7U>

52.

Sheryl Sandberg, TED talk, Why We Have Too Few Women Leaders.
http://www.ted.com/talks/sheryl_sandberg_why_we_have_too_few_women_leaders?language=en

53.

Mullins LJ. Essentials of Organisational Behaviour. 3rd ed. Financial Times Prentice Hall; 2011.

54.

Wilson FM. Organizational Behaviour and Work: A Critical Introduction. 4th ed. Oxford University Press; 2014.

55.

Bate P. *Strategies for Cultural Change*. Butterworth-Heinemann; 1994.

56.

Brown AD. *Organisational Culture*. 2nd ed. Pitman; 1998.

57.

Frost PJ. *Reframing Organizational Culture*. Sage Publications; 1991.

58.

Martin J. *Organizational Culture: Mapping the Terrain*. Vol Foundations for organizational science. Sage; 2002.

59.

Mintzberg H. *Mintzberg on Management: Inside Our Strange World of Organizations*. Free Press; 1989.

60.

Morgan G. *Images of Organization*. Updated ed. Sage Publications; 2006.

61.

Ogbonna E, Harris LC. *Managing Organizational Culture: Compliance or Genuine Change?* *British Journal of Management*. 1998;9(4):273-288. doi:10.1111/1467-8551.00098

62.

Ogbonna E, Wilkinson B. *The False Promise of Organizational Culture Change: A Case Study of Middle Managers in Grocery Retailing**. *Journal of Management Studies*. 2003;40(5):1151-1178. doi:10.1111/1467-6486.00375

63.

Rosenfeld RH, Wilson DC. Managing Organizations: Text, Readings and Cases. McGraw-Hill; 1999.

64.

Smircich, L. Concepts of Culture and Organizational Analysis. Administrative Science Quarterly. 1983;28(3).

<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=3980622&site=ehost-live>

65.

Trice HM, Beyer JM. Cultural Leadership in Organizations. Organization Science. 1991;2(2):149-169. doi:10.1287/orsc.2.2.149

66.

Jay Wilkinson, TED talk, Is a company's culture determined by design or default?
<http://www.youtube.com/watch?v=WDFqEGI4QJ4>

67.

Nick Sarillo, TED talk, Creating a culture of trust.
<http://www.youtube.com/watch?v=YwwX1SSZKME>

68.

Mullins LJ. Essentials of Organisational Behaviour. 3rd ed. Financial Times Prentice Hall; 2011.

69.

Wilson FM. Organizational Behaviour and Work: A Critical Introduction. 4th ed. Oxford University Press; 2014.

70.

Buchanan DA, Huczynski A. Organizational Behaviour. 7th ed. Financial Times Prentice

Hall; 2010.

71.

Butcher D, Clarke M. Redefining managerial work: smart politics. *Management Decision*. 2003;41(5):477-487. doi:10.1108/00251740310479322

72.

Hardy, Cynthia. Understanding Power: Bringing about Strategic Change. *British Journal of Management*. 1996;7(1):S3-S16.
<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=4527598&site=ehost-live>

73.

Kanter R. Power failure in management circuits. *Harvard Business Review*. 1979;57(4).

74.

Lukes S, MyiLibrary, British Sociological Association. *Power: A Radical View*. 2nd ed. Palgrave Macmillan; 2005. <http://www.myilibrary.com?id=85996>

75.

Mintzberg H. *Power in and around Organizations*. Vol Theory of management policy series. Prentice-Hall; 1983.

76.

Morgan G. *Images of Organization*. Updated ed. Sage Publications; 2006.

77.

Pettigrew AM, McNulty T. Sources and uses of power in the boardroom. Published online 1998.

78.

Rowlinson, Michael. Efficiency and Power: Organizational Economics Meets Organization Theory. *British Journal of Management*. 1997;8(2).
<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=9712194896&site=ehost-live>

79.

Sashi Tharoor, TED talk, Why nations should pursue soft power.
https://www.ted.com/talks/shashi_tharoor

80.

Mullins, Laurie J. *Essentials of Organisational Behaviour*. Financial Times Prentice Hall; 2006.

81.

Wilson, Fiona M. *Organizational Behaviour and Work: A Critical Introduction*. 3rd ed. Oxford University Press; 2010.

82.

Thomas A. Managing change at Fumac Ltd Case 1.3. In: *The Organizational Behaviour Casebook*. International Thomson Business; 1996.

83.

Buchanan DA, Addicott R, Fitzgerald L, Ferlie E, Baeza JI. Nobody in charge: Distributed change agency in healthcare. *Human Relations*. 2007;60(7):1065-1090.
doi:10.1177/0018726707081158

84.

Buchanan D. Politics and Organizational Change: The Lived Experience. *Human Relations*. 1999;52(5):609-629. doi:10.1177/001872679905200503

85.

Herbig PA. Innovation Japanese Style: A Cultural and Historical Perspective. Quorum Books; 1995.

86.

Imai M. Kaizen (Ky'zen): The Key to Japan's Competitive Success. McGraw-Hill; 1986.

87.

Oliver N, Wilkinson B. The Japanization of British Industry: New Developments in the 1990s . Vol Human resource management in action. 2nd ed. Blackwell Business; 1992.

88.

Saka A. The Cross-National Diffusion of Work Systems: Translation of Japanese Operations in the UK. Organization Studies. 2004;25(2):209-228. doi:10.1177/0170840604040036

89.

Stensaker I, Falkenberg J. Making sense of different responses to corporate change. Human Relations. 2007;60(1):137-177. doi:10.1177/0018726707075287

90.

Wilkinson A, Willmott H. Making Quality Critical: New Perspectives on Organizational Change. Vol Critical perspectives on work and organization. International Thomson Business Press; 1998.

91.

Womack JP, Jones DT, Roos D. The Machine That Changed the World. [New ed.]. Simon & Schuster; 2007.

92.

XU Q. TQM as an Arbitrary Sign for Play: Discourse and Transformation. Organization

Studies. 1999;20(4):659-681. doi:10.1177/0170840699204007

93.

Kahn, C.K. Confucian Theories of Man and Organizations. *Academy of Management Journal*. 1972;15(3).

<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=4297438&site=ehost-live>

94.

Mullins, Laurie J. *Essentials of Organisational Behaviour*. Financial Times Prentice Hall; 2006.

95.

Wilson FM. *Organizational Behaviour and Work: A Critical Introduction*. 4th ed. Oxford University Press; 2014.

96.

Emerson Electric(Suzhou) C. Ltd. from CEIBS (China Europe International Business School), Shanghai, Case material CC-402-006.

<http://people.terry.uga.edu/rwatson/mist5780/cases/Emerson%20Electric.pdf>

97.

Ailon, G. MIRROR, MIRROR ON THE WALL: CULTURE'S CONSEQUENCES IN A VALUE TEST OF ITS OWN DESIGN. *Academy of Management Review*. 2008;33(4).

<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=34421995&site=ehost-live>

98.

Barinaga, Ester. 'Cultural diversity' at work: 'National culture' as a discourse organizing an international project group. *Human Relations*. 2007;60(2):315-340.

<http://search.proquest.com/docview/231394890?accountid=8018>

99.

Buchanan DA, Huczynski A. Organizational Behaviour. 7th ed. Financial Times Prentice Hall; 2010.

100.

Cohen, Laurie. Lived experiences of offshoring: An examination of UK and Indian financial service employees' accounts of themselves and one another. Human Relations. 2007;60(8):1235-1262. <http://search.proquest.com/docview/231393656?accountid=8018>

101.

What China wants; China. The Economist. 2014;412(8901).
<http://search.proquest.com/docview/1555717232/B0C3E83B2E7C4817PQ/3?accountid=8018>

102.

Hofstede GH, Hofstede GJ, Minkov M, MyiLibrary. Cultures and Organizations: Software of the Mind : Intercultural Cooperation and Its Importance for Survival. 3rd ed. McGraw-Hill; 2010. <http://www.myilibrary.com?id=296125>

103.

Huang Y. Capitalism with Chinese Characteristics: Entrepreneurship and the State. Cambridge University Press; 2008.
<http://Nottingham.ebib.com/patron/FullRecord.aspx?p=358884>

104.

Jack, G. CRITIQUE AND INTERNATIONAL MANAGEMENT: AN UNEASY RELATIONSHIP? Academy of Management Review. 2008;33(4).
<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=34421991&site=ehost-live>

105.

Mir R, Banerjee SB, Mir A. Hegemony and its discontents: a critical analysis of

organizational knowledge transfer. *Critical Perspectives on International Business*. 2008;4(2/3):203-227. doi:10.1108/17422040810869990

106.

Ozkazanc-Pan, B. INTERNATIONAL MANAGEMENT RESEARCH MEETS 'THE REST OF THE WORLD'. *Academy of Management Review*. 2008;33(4).
<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=34422014&site=ehost-live>

107.

Prasad A, ebrary, Inc. *Postcolonial Theory and Organizational Analysis: A Critical Engagement*. Palgrave Macmillan; 2003. <http://site.ebrary.com/lib/uon/Doc?id=10135718>

108.

Redding SG, ebrary. *The Spirit of Chinese Capitalism*. Vol De Gruyter studies in organization. W. de Gruyter; 1993. <http://site.ebrary.com/lib/uon/Doc?id=10782173>

109.

Singh, J.P. Managerial Culture and Work-related Values in India. *Organization Studies*. 1990;11(1).
<http://search.ebscohost.com/login.aspx?direct=true&db=bah&AN=5953946&site=ehost-live>

110.

Tsui-Auch LS, Lee YJ. The State Matters: Management Models of Singaporean Chinese and Korean Business Groups. *Organization Studies*. 2003;24(4):507-534.
doi:10.1177/0170840603024004001

111.

Wong-Minji, D., Mir, A.H. How international is international management? In: *Managing the Organizational Melting Pot: Dilemmas of Workplace Diversity*. Sage Publications; 1997.